



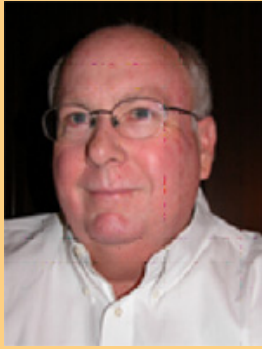
Quarterly NEWS

Think SEC/N First!

2nd Quarter 2008



A Message from the President!



A number of years ago a considerable amount of time was spent on the creation of a Code of Ethics that would be a distinction unique to SEC/N member companies. The idea behind this was that doing business with a SEC/N member company meant that there would be an expectation of good business practices. That Code is still in place, and all members are expected to agree to honor that Code and abide by it.

The purpose of this letter is to remind us all that there is a need to be aware of who we are and how we represent ourselves.

Recently, I received an email, followed up by a phone call, informing me that one of our members was not adhering to the Code of Ethics, asking me if the organization had a response, and if so, what that looked like. This inquiry was brought before the Board of Directors and discussed. It went no further because the issue was worked out between the conflicted parties, and apparently resolved to every ones satisfaction.

The identity in being associated with any organization should be a statement of added value. For example, being a member of the Better Business Bureau, or being Diamond Certified. It is important that SEC/N members act ethically, so that the SEC/N name is viewed favorably, and so that being a SEC/N member adds value to the members. SEC/N can do little to resolve issues between conflicted companies. SEC/N cannot tell a member company how to conduct their business. At the same time, bad behavior of a member company affects the entire membership, and we all have a responsibility to act in a manner that brings respect to the organization.

Please review the Code of Ethics, and do your best to honor and abide by them. Doing so gives SEC/N member companies a distinction from those that are not member companies, and hopefully makes us more attractive to do business with.

Thank you.

Peter G. Page

R. B. High Tech Transport, inc.

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Member Companies

AECI Texas LLC
AET Co. Ltd
AG Semiconductor
Applied Materials
Ascent-tec Europe B.V.
ASML
Aviza Technology
Axus Technology
Babcock and Brown Elect. Management LLC
Belfor USA, Inc.
Broadway Engineering Service Team
Catalyst Equipment Corporation
Chick Packaging
Dixie Box & Crating
Entrepix, Inc.
Fab Logistics, Inc.
Foresight Processing
GE Global Electronics Solutions
GE GES Japan
GoIndustry
Group Five, Inc.
IES
Independent Equipment Company (IEC)
Liberty, Inc
M+W Zander
NxEdge
R.B. High Tech Transport, Inc.
Retronix International, Inc.
Rite Track
Semivac Corporation
Sony Corporation
SumiRecs
SurplusGLOBAL
TEAM A.T.E.
TECHLINK
TIP Electronics, LLC
Tokyo Electron America
Tokyo Electron Ltd (TEL)

Issue # 15



Treasurer Report

SEC/N continues to be in good financial health, with over \$20,000 in cash and positive net income for the year to date. Account receivables are in very good shape and we currently show less than \$1,500. past due.

Much of the current focus is to streamline the accounting processes to make sure our resources are focused on adding member value, by minimizing any unnecessary accounting efforts. By the end of April, we hope to:

- Simplify the account structure to make it easily understood by everyone
- Improve the accuracy and timeliness of data entry into the master accounting system to achieve real time accounting status
- Eliminate any duplicate efforts to track financial status
- Integrate budgets into the master accounting system

Hope all are having a good 2008.

Regards,
Jeff Hull
SEC/N Treasurer

**"To establish SEC/N
as the premier, value
added trade association in
the secondary markets that
it serves."**

**- SEC/N Mission
Statement**

2007 Diamond and Gold Members



Diamond

Babcock & Brown (BBEM)
Rite Track

Gold

Belfor
R.B. High Tech Transport
Team ATE
Axus Technology

SEC/N EVENTS

SEMICON China 2008 - March 18 - 20, 2008



SEMICON China 2008 was held again this year at the Shanghai New International Expo Center, March 18th - 20th. This was the 20th Anniversary of SEMICON China and the biggest show to date, covering five Halls and with over 40,000 attendees.



For the fifth year in a row, SEC/N hosted a seminar on the global secondary market at SEMICON China. Presenters included Mr. Gary Alexander (SEC/N & AMC Intl. LLC), Mr. Stephen Ng (GE GES), and Mr. Bruce Kim (SurplusGLOBAL). Mr. Samuel Ni (SEMI China) served as the seminar moderator. Following the presentations, Ms. Angell Liu (Team A.T.E.) and Mr. Glenn Shows (AECI Texas, Ltd.)

joined the presenters for a panel / Q&A session.



Approximately 100 people participated in the seminar. SEC/N would like to thank the following member companies for their sponsorship of SEC/N's participation in SEMICON Europa 2008:

Presenting Sponsors: GE GES, SurplusGLOBAL, Team A.T.E.

Seminar Sponsors: AECI Texas Ltd., Rite Track, and Rite Track/SemiSurplus

Texas Regional Meeting.

We are please to report that Tom Flowers from AECI Texas Ltd. has stepped forward and volunteered to assist Gary in coordinating the next Texas Regional Meeting. Tom has confirmed that availability of rooms, food & beverage service at the Marriott in Austin where the last Texas Regional Meeting reception was held. We are now in the process of conf.irming the date and program agenda. Watch for more news from Gary on the Texas Regional meeting in the next few weeks when the date and time and agenda have been confirmed.

We hope we can continue to count on AECI, Belfor and Group 5 for their pledge of financial sponsorship in the future.

Meet the New Board Members



Tim Johnson - 2 Vice President

Tim Johnson is the Director of Marketing for AG Semiconductor Services and has been with AG Semiconductor Services since 2006. AG Semiconductor Services is one the largest suppliers of used semiconductor manufacturing equipment specializing in front-end manufacturing. Prior to joining AG Semiconductor Services, Tim worked at Intel Corporation for 7 years. At Intel, Tim served as business development manager where he developed and implemented disposition strategies for Intel's end-of-life manufacturing equipment. Before Tim entered the high technology industry, Tim worked at PACCAR, Inc., where he served as quality manager at one of PACCAR's major manufacturing sites located in Seattle Washington. Tim holds a bachelor's of science degree in finance from Emporia State University. Tim was elected as a director of SEC/N at the January Annual Meeting and is currently serving as the 2nd Vice President of SEC/N.



Jeffrey Hull - Treasure

For over 13 years, Jeffrey Hull has been the owner/President of Foresight Technologies, an ISO Certified contract manufacturer providing close tolerance machining of metals and plastics and assembly for aerospace and semiconductor OEMs. Besides building new CMP, Clean, Etch and Electroplating systems, Foresight provides refurbishment of subassemblies for the fabs on behalf of the equipment OEMs. In addition, Foresight designs, engineers and builds custom "wet" and automated equipment for high tech industries. Jeff holds a BSME from the University of Arizona and an Executive MBA from Arizona State University. Prior experience included 10 years Engineering Management at Allied Signal/Honeywell where he left as the Technical Coordinator of Boeing Wide Body Programs. He was appointed to the office of Treasurer at the January 2008 Board Meeting. Prior to that, he was the Secretary of SEC/N in 2007 and in 2006 he served as Chairman of the Program Committee.



Greg Stumbo - Secretary

Greg Stumbo is a business unit director for Aviza Technology located in Scotts Valley CA. The company designs, manufactures, sells and supports advanced semiconductor capital equipment and process technologies for the global semiconductor industry and related markets. Greg has twelve years of semiconductor capital equipment management experience with Aviza, ASML, SVG and Watkins-Johnson Company in a variety of positions including Product Support, Operations, Service and Marketing. As a business unit director he is currently responsible for the legacy and refurbished products of Aviza which mainly encompasses the Watkins-Johnson APCVD and SVG Thermal systems.

Mr. Stumbo has an additional nine years of managerial experience in a variety of engineering and manufacturing roles at Watkins-Johnson in the Solid State and Telecommunications Divisions. He holds a bachelors degree in electrical engineering from the Georgia Institute of Technology and a masters in business administration from Santa Clara University.

Greg was elected as a director of SEC/N at the January Annual Meeting and is currently serving as the Secretary of SEC/N.

Issue # 15



Member's News

[SEC/N MEMBERS](#)

[Board of Directors](#)

[CONTACT US](#)

[SEC/N Archived Events](#)

[SEC/N Planning Calendar](#)



AET Co. Ltd. Joins SEC/N

Mr. John Choi, President of AET Company, Ltd. is seen here accepting a plaque from SEC/N Director & Secretary Mr. Greg Stumbo of Aviza. The plaque was presented to Mr. Choi at SEMICON China 2008 and in recognition of AET Co. Ltd recently becoming a new SEC/N member. Congratulations to Mr. Choi and the rest of the AET Co. Ltd. management team.



Mazik Media Inc. and SEC/N are please to announce their partnership in the publishing of FEO Magazine. Other Mazik Media Inc. partners involved in the publication include ISMI (International SEMATECH Manufacturing Initiative) and FOA (Fab Owners Association). Proclaimed as the "only targeted magazine for mainstream fabs," FEO is published online quarterly and is available free online at www.feomag.com. The second edition was published at the end of February. SEC/N's Executive Director, Gary Alexander, is a member of the FEO Editorial Panel, as well as the coordinator of articles for the section on "Third Party Considerations." If you have any suggestions, questions, or would like more information regarding advertising opportunities, please contact Gary at gary@amcintl.com.

JIM JENKS CHAIRS GOLF CHARITY

Jim Jenks, the President of SEC/N member company TIP Electronics, is also the President of the Board for the "Heather Farr Golf Classic."

The annual Heather Farr Golf Classic was created to serve two purposes:

1. Raise money to train, then provide Leader Dogs for the visually-impaired
2. Provide a venue to support the visually-impaired persons who will compete for the title of World Champion of Blind Golf

This year's fund raising tournament is being held on May 5th, at the highly acclaimed Ancala Country Club in Scottsdale, Arizona. For a contribution fee of \$135 (or \$540 foursome), participants will enjoy a round of golf, have the opportunity to receive prizes, and attend a post golf dinner, complete with raffle and silent auction.

For more information on the Heather Farr Golf Classic and this year's tournament, visit the organization's website at www.leaderdogclassic.org or contact Jim Jenks at 602-290-9429 or jdjenks@cox.net.



SEC/N News



Executive Director's Update

March 2008

I hope by now that you have all had a chance to visit the SEC/N website (www.secn.org) and to review the items posted there since my last's month's "Update." They include:

- " SEMICON China 2008 w/pictures
- " Bay Area Regional Meeting, March 6, 2008 w/pictures
- " New Member: AET Co. Ltd. - Korea
- " Returning / Founding Member: Applied Materials
- " Board of Directors' Meeting Minutes (Members Only Access)
 - o February 12, 2008
 - o March 11, 2008

Upcoming SEMICON Shows - Please contact me directly (galexander@secn.org) for sponsorship and seminar participation opportunities. Member companies in good standing are invited to participate as speakers and panel members based on timeliness, past contribution and sponsorships.

" SEMICON Singapore 2008 - Plans are about finalized for SEC/N's seminar at this year's SEMICON Singapore (May 5-7). The seminar is scheduled for Tuesday afternoon, May 6th. The following SEC/N member companies are confirmed as sponsors: AG Semiconductor, Retronix, SurplusGLOBAL, Team A.T.E. and Techlink. Sponsorships are still available.

" SEMICON West Seminar 2008 - SEMI will be assigning SEC/N's seminar time and location in early April. Sponsorships are now being accepted. If you do not have your hotel reservations, they are filling up fast at www.semi.org.

" SEMICON West 2008 Gala - Reservations have been confirmed with the Harry Denton Starlight Room for after the SEMICON West Show closes on Thursday, July 17th. The Annual SEC/N Gala is being held again this year from 6:00 - 8:00 PM atop the Sir Francis Drake Hotel. Make sure your SEMICON West plans include sticking around for the semiconductor, secondary market's social and networking event of the year. Sponsorships are now being accepted.

" SEMICON Taiwan 2008 - SEMI Taiwan has confirmed a SEC/N seminar at SEMICON Taiwan (September 9-11) Sponsorships are now being accepted.

" SEMICON Europa 2008 - SEC/N and SEMI Europe have confirmed plans for a SEC/N booth, reception and seminar at SEMICON Europa (October 7-9) The following member companies have already committed to be sponsors: ASML, AG Semiconductor, Entrepix, M+W Zander, Retronix and SurplusGLOBAL. Additional sponsorships are both available and still needed.

" SEMICON Japan 2008 - SEMI Japan has confirmed a SEC/N seminar at SEMICON Japan (December 3-5) Sponsorships are now being accepted.

SEC/N would like to thank the following member companies who sponsored SEC/N's involvement in a very successful SEMICON China 2008. They included:

"Presenting Sponsors" - GE GES, SurplusGLOBAL, and Team A.T.E.

"Seminar Sponsors" - AECI Texas, Ltd., Rite Track, and Rite Track/SemiSurplus

The Texas Regional Meeting previously planned for April 17, 2008 is being rescheduled. Assuming availability of the facility and program, the Meeting will be held in May. Thanks to Tom Flowers (AECI Texas, Ltd.) for stepping forward to help with the organization.

Mazik Media Inc. and SEC/N are please to announce their partnership in the publishing of FEO Magazine. Other Mazik Media Inc. partners involved in the publication include ISMI (International SEMATECH Manufacturing Initiative) and FOA (Fab Owners Association). Proclaimed as the "only targeted magazine for mainstream fabs," FEO is published quarterly and is available free online at www.feomag.com.

SEC/N has just completed renewing its registered service/trade mark with the U.S. Patent and Trade Mark Office. SEC/N's trade name and logo are the exclusive property of SEC/N and any use there of, without the prior consent of SEC/N's Board of Directors, is prohibited. Member companies are authorized the use of the SEC/N name under the guidelines of the SEC/N Bylaws. I have observed that many of the SEC/N members are not using the SEC/N name and logo on their presentations, handout materials, and on their websites. On the other hand, it has come to my attention that several previous member companies are continuing to use the SEC/N name. Hats off to Tim Hayden (Rite Track) for including SEC/N and the SEC/N logo in his recent Austin presentation. The assistance and support of all SEC/N members in both promoting and protecting the name of SEC/N would be greatly appreciated.

Best Regards,

Gary Alexander
Executive Director, SEC/N
Telephone: 480-835-2260
Email: galexander@secn.org

SEC/N Office
Telephone: 480-348-0142
Email: email@secn.org

Visit SEC/N's
Web Site
Click Here

Issue # 15

MEMBERSHIP INFORMATION

Annual Membership Dues (Effective January 1, 2008)

- Renewing Members - \$1,250
- New Members (1st year only) - \$1,250 plus \$350 initiation fee
- Associate Members - \$500
- Affiliate members - No Charge

New Member Sponsor Program

- \$200 credit towards the following year's dues and 3,000 points for bringing in new members
- SEC/N Rewards points earned

SEC/N REWARDS PROGRAM

SEC/N is a nonprofit 501(c)(6) trade association, incorporated under the Laws of Incorporation of the State of Arizona. For financial support, SEC/N is totally dependent on annual membership dues, fund raising activities, sponsorships, and other non-monetary contributions of support from its member companies.

SEC/N REWARDS is being implemented as a way to both recognize and say "Thank You" to the SEC/N members for their investment and efforts on behalf of the association.

POINT VALUE

Points are accrued individually by SEC/N member companies based on actual (U.S.) Dollar contributions, sponsorships and/or equivalent service.

Cash Contributions: One (1) U.S. Dollar = Ten (10) points

Annual Membership Dues: One (1) U.S. Dollar = Five (5) points

New Member Sponsors: 3,000 points

An example of an "Equivalent Service Award" would be an Elected Director whose company would be credited with 15,000 points annually for their support of SEC/N.

POINT REDEMPTION

30,000 points = Gold Sponsor Award

Golf Sponsor recognition, One (1) free SEC/N Conference, Admission (SEC/N Annual Conference, One (1) free round of golf (SEC/N Gold Classic)

50,000 points = Diamond Sponsor Award

Diamond Sponsor Award Appointment to SEC/N's Board of Directors, (company appointed position), One (1) additional free Conference admission (SEC/N Annual Conference), One (1) additional free round of golf (SEC/N Golf Classic) One (1) free admission to SEC/N's SEMICON West Gala.

SEC/N REWARDS is the sole property of the Surplus Equipment Consortium / Network, Incorporated. SEC/N's Board of Directors is the final authority on all point values and questions with regards to SEC/N REWARDS.

For additional information on SEC/N Rewards, please contact SEC/N at 480-348-0142 or email@secn.org.

Approved by the SEC/N Board of Directors - November 14, 2006

Need Help Call our Office

Deanne Stewart SEC/N Office Administrator

Telephone number 480-348-0142 Email: email@secn.org

**Click Here to
Contact Gary**

Issue # 15

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SPOT LIGHT ON OUR MEMBERS



I N D E P E N D E N T

Independent Equipment Company (IEC) -

www.iecvalue.com

2471 McMullen Booth Road, Ste. 309
Clearwater, FL 33759
Phone: 727-796-7733 Fax: 727-725-3757

Services: Appraisal, Asset Management, Auction

Company Overview: Independent Equipment Company is the nation's oldest full service one-stop equipment management company. Independent's staff is comprised of industry experts with hands-on experience in semiconductor equipment management.

Products and Services:

Independent Equipment Company (IEC) is the nation's oldest equipment management firm, offering equipment appraisals, on-site inspections, residual value analysis, expert testimony, and remarketing services to the semiconductor industry, primarily for finance, M&A, and property tax purposes. IEC's specialists have more than 50 years of fab equipment experience, and have appraised in excess of three billion dollars worth of semiconductor equipment since the year 2000.

IEC staff have current professional experience with the following types of equipment:
Lithography & Development; CVD, PVD, Epitaxy, & Plating; Clean Room, Power Plants, & Gas Systems;
Wafer Handling, Automation, & Robotics; Ion Implantation; HDD Manufacture; Dry and Wet Etching, & Ashing; PCB Manufacture; and Specialized Tools; Electronic Test, Probe, & Metrology Inspection; Thermal Processing, Diffusion & Oxidation; Wafer Cleaning, Grinding, Polishing (CMP) and Dicing;

In addition, the company conducts vendor product line studies and collateral value studies over time. IEC also provides portfolio appraisal services to leasing companies and asset based lenders throughout the US and internationally.

The company is staffed with appraisers who have been tested and designated 'Accredited Senior Appraiser' (ASA) by the American Society of Appraisers. IEC is highly regarded by the leasing and finance industries through its relationships with SEMI, the Equipment Leasing Association of America (ELA), the Commercial Finance Association (CFA), The National Association of Independent Fee Appraisers (NAIFA), and the American Bankruptcy Institute (ABI). Furthermore, the company is a licensed and bonded auction company.

Primary Contact - Carl Chrappa Secondary Contact - Laura Vargas

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Phone: 727-796-7733 Fax: 727-725-3757

m+w zander



total facility solutions

M+W Zander - www.mw-zander.us

1001 Klein Road, Suite 400
Plano, TX 75074
972-535-7300 972-535-7301 (fax)

Services: Project Management, Facility Management, Decommissioning

Company Overview: M+W Zander, a subsidiary of the Jenoptik Group, is active with more than 7,000 employees at over 40 sites worldwide in two business divisions: Facility Engineering and Facility Management.

Products and Services:

M+W Zander offers a full range of services revolving around high-tech buildings and production facilities from consulting, engineering and construction to facility management and modernization projects. M+W Zander focuses on cleanroom technologies including the production of cleanroom components and technical facility systems for the electronic, pharmaceutical and food industries. The company is a global leader in the planning and realization of turnkey chip factories.

To ensure efficient and trouble-free operation, the functions of the individual components comprising a production unit must be carefully coordinated.

M+W Zander offers value added, custom-designed engineering solutions perfectly matched to our client's process requirements, key production procedures and benchmarks, resulting in optimally efficient layout designs of factory buildings. This guarantees a considerable reduction in the timespan required before the start of production.

In order to further optimize fast track project schedules, we also provide comprehensive process tool hook-up services.

Equipment hook-up connects the process tools to the basic on-site utilities. This includes not only gases, chemicals, water, electricity and control elements, but also the necessary interfacing between individual process tool modules.

M+W Zander handles the coordination, planning and execution, as well as the transportation of the highly sensitive process tools to their final location.

Finally, to increase customer value, M+W Zander has commenced Facility Management and self-perform installation services. Therefore we provide complete guarantee and warranty of the work product from concept through to operational achievement.

Primary Contact - John Frank
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Secondary Contact - John Frank

Issue # 15