

# MONTHLY NEWS



January 2006



## A Word From the President

Think SEC/N First!.

January 10, 2006



Happy New Year!

As 2005 fades into the sunset we look forward to the promise and hope of a strong 2006. All indicators point to a year of growth and opportunity for our industry. We look forward to seeing everyone in Arizona for the annual conference January 24th & 25th at the ASML facility

in Tempe. The speakers lined up for this years conference are strong and I'm sure will not disappoint. The golf outing on the 23rd is an excellent networking opportunity at one of the area's finest golf courses. Thanks to everyone that has worked so hard to make this event a success. And I want to thank our Executive Director and his staff, my fellow board members, committee chairpersons and regional councils for all their hard work over the past year. Without your efforts SECN would not be where it is today. Speaking for the staff and fellow Board Members, we at SECN wish our members, affiliates and partners continued success and prosperity in the new year.

Best Regards,  
Tim Hayden - SEC/N President

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## SEC/N GOALS

To create and continuously improve standards, guidelines, and definitions of common terminologies used in the secondary equipment market.

To establish standards of ethical behavior and respect for intellectual property rights among the industry participants on a global basis.

To educate and inform current and potential participants about the unique characteristics of the secondary equipment industry.

To provide a forum that regularly convenes interested parties from all segments of the secondary equipment industry for action-oriented discussion of topics that are critical to the continuing growth of the

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# EVENTS

Visit SEC/N's  
Web Site  
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## SEC/N CONFERENCE January 23-25, 2006

The next SEC/N Conference will be held in Tempe, Arizona on January 23-25, 2006. ASML has graciously offered their Training Facility in Tempe, Arizona as the Conference site. The Conference is also open to non-members.

The agenda will include the election of a new SEC/N Board Member, updates on SEC/N's programs, presentations from an end user and other associations, an industry forecast from a leading research company, and presentations from both federal and government officials.

A golf outing and reception will kick off the Conference on Monday (23) afternoon and evening. Tuesday night includes a real western dinner at Rustler's Rooste.

**Golf** \$160 per person

**Reception:** Golf, Conference Attendees and Spouses are free but other guests are \$20 each

**Conference:** (Includes all meals and reception)

First attendee from a member company \$250

Additional attendees from a member company \$150

Non-members (walk-ins) \$325

Sponsored non-members \$250

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"If you need help  
booking a hotel for  
the conference, call  
Trudy Alexander at  
the SEC/N Office."  
480-348-0142

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100% of one conference fee will be credited towards a non-member company's

## SEMICON CHINA & EUROPA 2006

SEC/N will be exhibiting again this year at SEMICON China (March 21-23) and SEMICON Europa (April 4-6).

SEMI China is going to emphasize used equipment as a major topic at SEMICON China. SEMI and SEC/N are co-sponsoring a free seminar on the morning of the third day of the Show (23rd). SEMI is anticipating a large turnout since the China used equipment market is still a hot topic and the seminar is going to be located on the Show site. Last year's seminar was a 30 minute bus ride from the Show but still garnered a standing room only audience.

SEMICON Europa should also be very good for SEC/N this year. Ron Melief and Jos Vreeker (ASML) are championing the formation of SEC/N's European Regional Council. The "ERC" had their first organizational meeting on December 8th and will be coordinating the activities at the SEC/N booth, including a reception. Last year's reception was attended by close to 100 people. SEMI Europe is also considering adding a SEC/N-SEMI co-sponsored seminar similar to the one SEC/N, JEITA and SEMI Japan co-sponsored at SEMICON Japan 2005.

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# Member News



## SEC/N Companies on The Move

The following companies have changed locations / phone numbers:

**R. B. High Tech Transport, Inc.**

38503A Cherry Street

Newark, California 94506

510-797-9300 Fax 510-797-9331



**TECHLINK**

48460 Kato Road

Fremont, Ca. 94538

510-490-7688 Fax 510-490-7699



**TIP Electronics**

7373 N Scottsdale Road

Suite A220

Scottsdale, AZ 85258

Jim Jenks - 480-355-8410

Jason Callahan - 480-355-8409

Fax 480-355-8411

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READ ALL ABOUT IT!**

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Let us know what it is and we will help  
you spread the word.*

**PUSH HERE**



**Click Here  
to view  
Board of Directors**



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# SEC/N News



## EXECUTIVE DIRECTOR'S REPORT

By: Gary Alexander - January 2005

Happy New Year!

I don't know about you but I am still confused as to what day is what since both Christmas and New Year's came on Sunday. However, things should start to come back into focus real quick now that I am back in the office. Most of our family was able to be with us in Phoenix over Christmas and it was a very happy time. I hope you had a great holiday as well. Plans for the SEC/N Conference (January 23-25) in Phoenix are coming together nicely. Speakers have been confirmed from the OEM and end user communities, market research, government agencies, and other associations. It also looks like we will have 40 or more golfers teeing off at Noon on the 23rd. Please review the other Conference related articles on the SEC/N website for more specific information.

There is also going to be an election at the Conference for a new member of the SEC/N Board of Directors. Please submit your nomination to the Nominating Committee through the SEC/N Office, if you have not already done so. The position is for a three year term.

Plans continue to progress for both a booth and a co-sponsored seminar with SEMI at SEMICON China (March 21-23rd). Please contact Trudy Alexander ([talexander@secn.org](mailto:talexander@secn.org)) if you will be attending SEMICON China and willing to participate.

Congratulations to Ron Melief and Jos Vreeker (ASML) on a successful launch on December 8th of SEC/N's new Europe Regional Council (ERC). If your company has a subsidiary in Europe or you know of a company that would be a good addition to the ERC membership, please contact Jos Vreeker at ([jos.vreeker@asml.co](mailto:jos.vreeker@asml.co)).

We have received our confirmation of a booth at SEMICON Europa (April 4-6th) and may be asked to present a seminar on "Lowering Your Risk." We are looking for SEC/N members to support this event as well. The ERC is coordinating for SEC/N at SEMICON Europa.

SEMI is again combining the wafer fab and assembly/test shows in San Francisco at SEMICON West this year. Last year, SEC/N hosted a reception on the last evening of the Show (Thursday) and a Conference in San Francisco the following day (Friday). How did this work for you and would you like to see the same format again this year?

Is there an association or organization that you believe would be a good SEC/N Affiliate? If so, Steve Grundon ([sgrundon@tipelectronics.com](mailto:sgrundon@tipelectronics.com)) and I would like to hear from you. It is my pleasure to welcome SEC/N's most recent "Affiliate," the **Virginia Economic Development Partnership**. Hats off to SEC/N's Japan Regional Council (JRC) for a very successful seminar at SEMICON Japan on December 9th. I also hear that the JRC has scheduled a dinner meeting on January 30th. If you are going to be in the Tokyo area on the 30th, please contact Tim Nishikawa ([t\\_nishikawa@scl.co.jp](mailto:t_nishikawa@scl.co.jp)) and make arrangements to attend.

## Click here to CONTACT US



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# NEW MEMBERS



ASYST TECHNOLOGIES INC.

AG Semiconductor is the largest financial owner of used semiconductor manufacturing equipment in the industry. AG Semiconductor supplies pre-owned capital equipment to Semiconductor device manufacturers worldwide. We purchase equipment directly from end-users and transfer this equipment to our showroom in Nijmegen, The Netherlands. We can provide value-added services, such as refurbishing and financing, when the equipment is sold to other users.

The primary contact for AG Semiconductor with-in SEC/N is

Iain Dewsnap - Managing Director

[idewsnap@agsemiconductor.com](mailto:idewsnap@agsemiconductor.com)

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Tarweg 3

Nijmegen

6534 AM

The Netherlands

Tele:+44 (0) 1663 762 700

Fax: +44 (0) 1663 762 452

[www.agsemiconductor.com](http://www.agsemiconductor.com)

Asyst Technologies, Inc. is one of the major suppliers in the semiconductor automation market. Over the last several years Ayst has engaged in the used equipment market thru the use of our RMA Process. We have now begun to sell used equipment that has been refurbished thru a formal process via our Repair and Refurbishment center.

People involved in the used equipment market are:

Brian Pirkl -Product Manager

Bret Jacoby - Sr Manager - Repair & Refurbishment Center

48767 Kato Road

Fremont, CA 94538

Tel:510-661-5000 Fax 510-661-5166

[www.asyst.com](http://www.asyst.com)

**BECOME A MEMBER  
OF SEC/N**

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# SPOT LIGHT ON OUR MEMBERS

**FAB | LOGISTICS**  
**GLOBAL LOGISTICS | AND**  
**TRANSPORTATION SERVICES**

## **FAB Logistics Inc.**

Company Overview: FAB Logistics was founded in 2000 in San Francisco, and joined SEC/N in the same year. Our business is providing international logistics services for electronics-related capital equipment. Our U.S. East Coast office opened in Boston in 2004.

## **Products and Services:**

FAB LOGISTICS, a San Francisco-based logistics company, provides a fully global offering of services, including air, sea, and trucking transport, export, import, and domestic shipping, warehousing, packing and crating, cargo insurance, and complete documentation service. Our main business is logistics service for new and surplus semiconductor waferfab, test and circuit assembly equipment. We have over 30 years of combined transportation experience and are represented in all major foreign locations and throughout the USA; giving you complete door-to-door services.

We provide services worldwide and look forward to serving your logistics needs!

**500 Airport Blvd., Suite 150**

**Burlingame, CA 94010**

**Phone: (650) 685-8350 Fax: (650) 685-8349**

[Tom Moon- tmoon@fablogistics.com](mailto:Tom Moon- tmoon@fablogistics.com)

[www.fablogistics.com](http://www.fablogistics.com)

**View SEC/N  
MEMBERS**

## **TECHLINK**

[www.techlinksemi.com](http://www.techlinksemi.com)

TECHLINK became actively involved in the refurbishing of pre-owned fab equipment in 1987. TECHLINK is headquartered in San Jose, Ca. The U.S facility occupies over 80,000 sq. ft. of refurbish, warehouse and office space.

## **MAJOR PRODUCTS:**

TECHLINK offers REFURBISHING and SUPPORT for a wide range of front end fab equipment including the following: MICROLITHOGRAPHY (SVGL/Perkin-Elmer, Ultratech Stepper, Canon, Nikon, ASM) DRY ETCHERS (Lam, Applied Materials, Tegal) DIFFUSION/CVD (Thermco,BTU,MRL,ASM,AME,Novellus) ION IMPLANTERS (Eaton-Nova, Varian,AppliedMaterials) SPUTTERS (Varian, Perkin-Elmer, MRC) EPITAXIAL REACTORS (AMAT, Gemini) METROLOGY/INSPECTION (Dektak,MDC,Nanometrics, Nikon,Olympus,OSI,Prometrics,Rudolph,Tencor, Veeco FAB SUPPORT(AG, Blue M, Fusion,Hitachi,Inspex, Mactronix,Semitool,Solitec, Yield

## **SERVICE:**

TECHLINK features warranty to original OEM specifications, in-house applications/engineering support, installation, on-site training and spare parts.

## **SUPPORT:**

TECHLINK has a complete inventory of systems available with an experienced staff of in-house engineers and an established pool of contractors for immediate service and support. TECHLINK also supplies spare parts for several product lines including SVGL/Perkin-Elmer, Ultratech Stepper, Lam, Thermco, etc. TECHLINK has had a sales office in Shanghai, China for over 10 years. Recently, we have added a service team to enhance the equipment service and support supplied by TECHLINK

TECHLINK'S purpose is to provide cost-effective, quality refurbished front end wafer fab equipment sales, service and support. While bringing experience and true value to our customers throughout the world.

**48460 Kato Road**

**Fremont, Ca. 94538**

**510/490-7688 510/490-7699 (fax)**

[sales@techlinksemi.com](mailto:sales@techlinksemi.com)

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