



"Used Equipment –
The Evolving Secondary Market"

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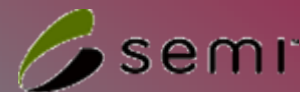


What Lies Ahead?



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What Lies Ahead?

Asset

Recovery

Recycling

and

Remarketing

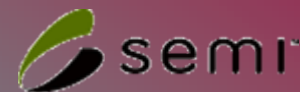
“ARR&R”





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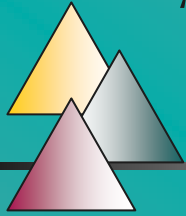
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What Lies Ahead?

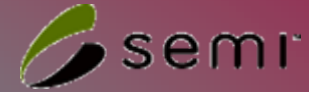


OEM's **Brokers** **China**
Government **Device Mfgs.**
Europe **Refurbishers**
Service Providers **USA**
Associations **Education**
ASIA



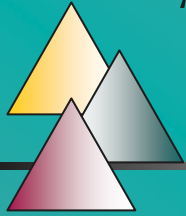
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What Lies Ahead?

- Continued global expansion
- Natural selection
- Increased recognition and acceptance
- Increased cooperation between segments
- Increased government involvement



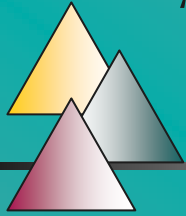
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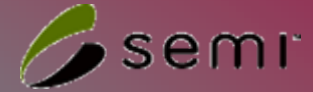
What Lies Ahead?

- End of life regulations and directives
- Inter-industry effort to drive standards
- An international forum for trade
- USA becomes the benchmark in ARR&R
(Asset Recovery , Recycling & Remarketing)
- An ARR&R industry of its own



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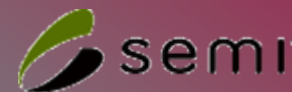
Thank You!

- SEC/N'S Booth – L1



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What Lies Ahead?

“It is not the strongest of the species that survives, not the most intelligent, but rather the one most responsive to change.”

Charles Darwin – “The Descent of Man” (1871)