



SEC/N's Role in the Evolving Secondary Market

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&
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About Rite Track



- **Established in 1993**
- **150+ Employees Worldwide**
- **Headquartered in Cincinnati with Logistics Centers in Singapore, Stuttgart and San Jose.**
- **Leading supplier of New, Remanufactured and Customized Track products and services**
- **Owners of the SVG (ASML) Track IP and authorized provider of remanufactured TEL Mark Series products in North America, Europe and parts of Asia**
- **SEMI member since 1996, ISO 9001 Certified**

www.ritetrack.com



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Involvement with SEC/N

- **Member of SEC/N since 2000**
- **Served on SEC/N's Board of Directors since 2003**
- **Served as VP in 2003-2004**
- **President since July 2004**
- **Dedicated time and resources to various committees and programs**
- **Event Sponsor**



SEC/N Mission Statement

"To provide both the forum and leadership which enables companies from around the world the opportunity to confidently participate in an open, informed and professional secondary market for equipment and services."



About SEC/N



- **Surplus Equipment Consortium Network, office based in Phoenix**
- **Member Run - Member Led with over 50 member companies from North America, Europe and Asia**
- **Representing all segments of the Secondary Market**
- **Gary Alexander is our Executive Dir.**



SEC/N is About Education

- **Focused on educating those that operate within the Secondary Market**
- **Establish Guidelines and Standards**
 - SEC/N S1 Standards released January, 2004
- **Seminars and Conferences**
 - Semicon Shows
 - SEC/N Sponsored Education Programs
 - Annual meetings



SEC/N is About Involvement

- **OEM's, Rebuilders and Third Party service providers**
- **Finance, Decon and Logistics**
- **Regional Councils**
- **Committees**
- **Programs and Projects**



Regional Councils

- **JRC – Japan Regional Council**
- **ERC – European Regional Council**
- **These councils look into issues that are unique to doing business in their markets. They produce and sponsor educational seminars in conjunction with Semicon Trade Shows in their area**



Committees

- **Program**
- **Membership**
- **Nominating**
- **Finance**



SEC/N is About Leadership

- **The secondary market is considered Uncharted Territory for many**
- **SEC/N Cooperates with other trade organizations and government entities to bring value to our members**



Lower Your Risk

- **One day educational seminar produced and sponsored by SEC/N**
- **Learn the risks of doing business in the secondary market and what steps you can take to minimize your exposure**
- **Topics covered include; Logistics, IP, Licensing, Decontamination, Third Party Service, Finance, Spare Parts, Compliance Directives and the OEM viewpoint**



Lower Your Risk

- **Registration is open to everyone**
- **The first seminar is scheduled for October 2005 in San Jose**
- **6 hours in length**
- **A must for anyone considering the purchase of second hand equipment**
- **Details and sign up information will be posted at www.secn.org**



Upcoming SEC/N Events

- **Lower Your Risk Seminar**
 - October 2005 - San Jose, CA
- **Semicon Japan**
 - December 2005 – Tokyo, Japan
- **Annual Meeting**
 - January 2006 – Tempe, Arizona
- **Semicon China**
 - March 2006 – Shanghai, China
- **Semicon Europa**
 - April 2006 – Munich, Germany



Summary

- **SEC/N is about Education**
- **SEC/N is about Involvement**
- **SEC/N is about Leadership**
- **To find out more about SEC/N or to download a membership application, visit our website at;**

www.secn.org

